

VARTA Storage GmbH · Emil-Eigner-Str. 1 · 86720 Nördlingen

CellPac LITE

Our Reference: Low SoC Delivery

Datum: 11.03.2016

IATA Regulation change April 1st SOC 50%

IMPORTANT: 2016 Lithium Transportation Changes

Dear partner

Last month we have briefly informed you regarding upcoming changes to the transportation regulations: As of 1st of April 2016 airfreight of bulk battery shipments will only be allowable for batteries with a State Of Charge (**SOC**) of $\leq 30\%$. While some of our cell supply partners have decided to change their specification to meet SOC 30%, most continue shipping product to us by sea without any change in specification (about SOC 50%).

For your information shipments from 1st April for SOC 30% must fall under packaging section 1B (see Appendix).

Brands of
VARTA Storage GmbH:



It has been necessary for us to review the impact for each and every part number that we ship to our entire customer base. Your battery listed below will be shipped under SOC 50% by sea freight in April.

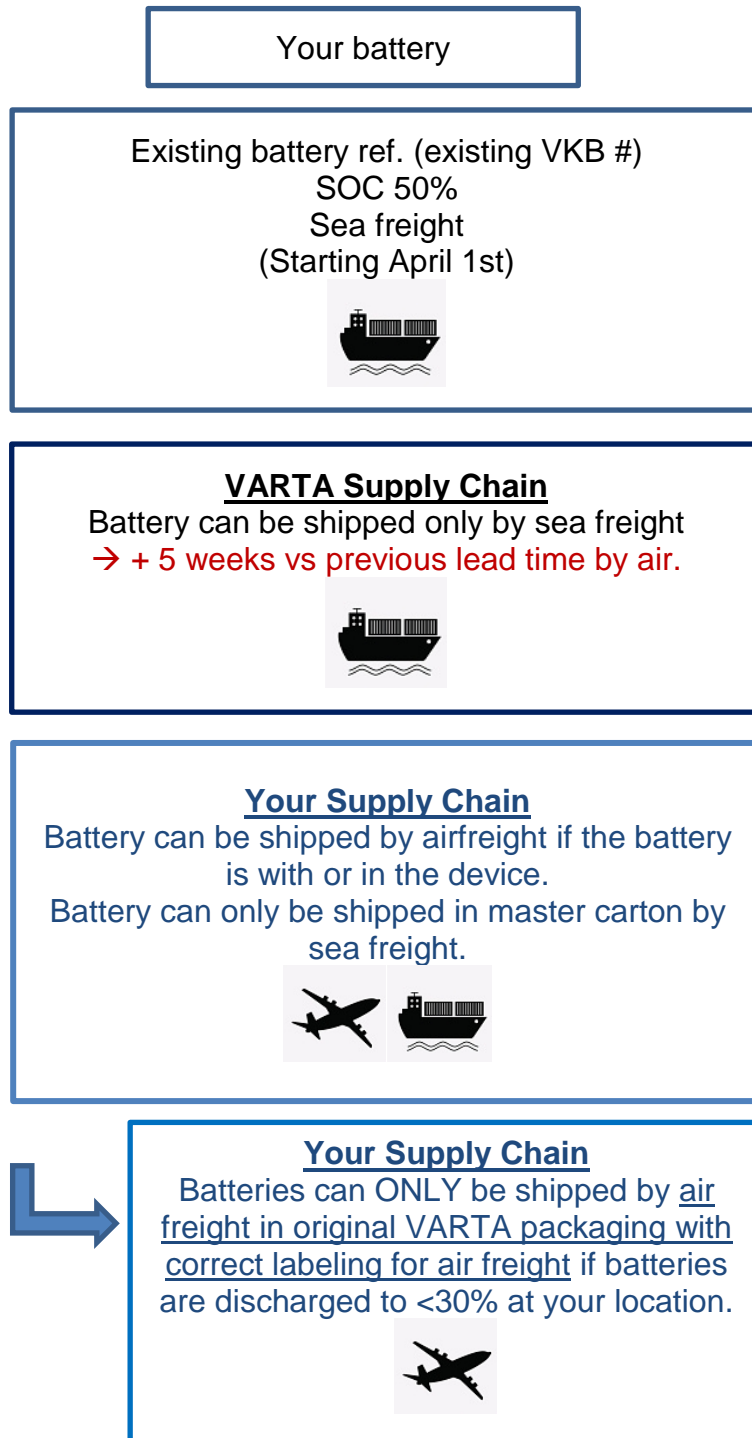
Cell supplier charge level after April 1st:	
50 %	
VARTA Part Number	Description
56455201012	1/LPP 443441 S PCM W
56455701099	1/LPP443441S PCM PC (EZpack S)
56457201012	1/LPP 523450 S PCM W
56437201012	1/LPP 423566 BE PCM W
56456201012	1/LPP 503562S PCM W
56456701099	1/LPP503562S PCM PC (EZpack L)
56427201018	1/LPP 503759 8HH PCM W
56456302012	2P/LPP 503562 S PCM WC
56456702099	2P/LPP503562S PCM PC (EZpack XL)

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Battery delivery under SOC 50%

The main consequences of current delivery under battery SOC is the additional transport time on current lead time with about 5 extra weeks. We kindly ask you to check this new lead time is correctly reported in your ordering and forecast system.



Brands of
VARTA Storage GmbH:



What can you anticipate at your end?

Delivered battery with SOC 50% might have consequences on your supply chain to comply with air or sea freight. We suggest you to check directly with IATA regarding any impact on your specific conditions and if required even to anticipate equipment to “charge or discharge” the battery at your end. This will allow you to set the appropriate battery’s SOC for your transport method. VARTA Storage GmbH remains at your disposal for assistance / technical information.

We recommend assessing your demands for production and spare parts in the meantime.

This short notice change from IATA impacts both of our companies. As your battery partner VARTA will provide best support to mitigate any consequences in coming months. In this extent we thank you in advance for your understanding and cooperation.

In case of any questions please do not hesitate to contact us at any time.

Yours sincerely,







PPS Sales Team Europe

Brands of
VARTA Storage GmbH:



Appendix 1

Packing Instruction PI 965 – UN3480 Lithium ion batteries

Section IA > 100 Wh (batt)		Section IB 2.7 to 100 Wh (batt)	Section II ≤ 2.7 Wh
Passenger 5 kg	Cargo 35 kg net weight	Passenger and Cargo 10 kg net weight	Passenger and Cargo 2.5kg net weight, or 2 batteries, or 8 cells
		  	

**With effect 1st April 2016 SOC not exceeding 30% of their rated design capacity
And CARGO AIRCRAFT ONLY**

**With effect of 1st April only 1 package per Airwaybill (AWB)
Not usable for mass transportation.
Batteries / Cells can be shipped under Section IB**

DG Packaging Marking and Label for Lithium Batteries (example of Section IB)

Lithium Ion Batteries (LIC, LIP, LPP) - Section IB of PI965



Note: Cargo Aircraft Only (CAO) label to be pasted if there is requirement from state (country) or operator (airline).

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